



STERLING

COMPANY OVERVIEW

STERLING COMPUTERS WHO WE ARE

Sterling is an award-winning, industry-leading technology solutions provider specializing in a comprehensive range of IT products and services.

With over two decades of experience across the government, education, and commercial sectors, we've established ourselves as a VAR+™ that provides a simplified IT experience.

As a VAR+, we provide our customers with a sense of security by being their single point of contact for all procurement needs.

We take a consultative approach and align with our customers' technical resources to assess, design, implement, and manage long-term scalable solutions.

1996

Sterling Founded in Torrence, CA



2004

Services Division Opened



2009
Infrastructure Investments and Contract Expansion



2014

Headquarters Relocated to Dakota Dunes, SD



2015

Opened Office in Round Rock, TX



2017

Leader on Several Major Contracts



Turning *What If* into Reality.

IT Transformation starts with discovery.

To transform anything in life, you must be willing to look past the status quo, to ask the tough questions, and to believe in what, at first, seems impossible.

At Sterling, we approach our solutions with a similar mindset: We're never content to settle for *what is*, but instead look beyond to *What If*. With a diligent, meticulous approach, our team of experts goes beyond surface-level answers to examine every opportunity in full. They design and implement holistic solutions aimed at transforming the whole environment, providing heightened, long-term value that will revitalize your organization's IT.

Discovery starts with choosing the right partner.

Sterling prides itself on turning your technology *What Ifs* into Reality. Decades of industry experience have prepared us to walk beside you on this journey, helping you navigate your options, explore the uncharted, and discover the solutions you need.

Transformation starts with discovery. Discovery starts with choosing the right partner.
The right partner turns *What If* into Reality.

**Dell EMC Federal
Partner of the Year**
2014 & 2018

**HPE Federal Growth
Partner of the Year**
2016

**APC Territory
Partner of the Year**
2017

**HPE Server
Partner of the Year**
2018

**Inc.
5000**

Inc. 5000
7-time Honoree

**CRN
FAST GROWTH
150**

CRN Fast Growth 150
4 Consecutive Years

THE CHANNEL CO.
**CRN
TRIPLE
CROWN**

CRN Triple Crown
4 Consecutive Years

THE CHANNEL CO.
**CRN
SOLUTION
PROVIDER
500**

**CRN Solution
Provider 500**
11 Consecutive Years

THE CHANNEL CO.
**CRN
MSP
500**

CRN MSP 500
2 Consecutive Years

THE CHANNEL CO.
**CRN
TECH ELITE
250**

CRN Tech Elite 250
8 Consecutive Years

STERLING

Leveraging elite teams across all departments, we partner with your organization to deliver genuine, unmatched value. At Sterling, our elite Solutions Architects leverage a proven four-step process—assessment, design, implementation, and manage—to modernize and transform our customers’ environments. We succeed when you do, and we settle for nothing less than meeting your expectations—or exceeding them.

Mission-Focused



Over two decades
of industry experience



Committed to
identifying and
meeting your needs



Thorough understanding
of your organization

An Elite Team

- Experienced technical sales team
- Pre- and post-sales engineers
- Dedicated customer service team
- Nation-wide sales presence
- Committed partner management team
- Regional warehouse capabilities

Strategic Partners

Comprehensive portfolio of hardware, software, and services from over 1,800 partners.

DELLEMC

GSA Premier + / Titanium
Approved Services Partner

vmware

Premier

CISCO

Premier

**Hewlett Packard
Enterprise**

Platinum
Approved Services Partner



Secure Supply Chain

Secure product procurement and delivery for all market segments.

Markets

Federal



State and Local



Education



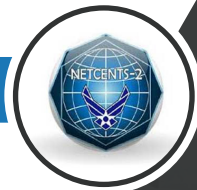
Commercial



Wide Range of Federal and State Contracts

Proven Performances

#1 on NETCENTS-2



- Air Mobility Command
- Office of the U.S. Surgeon General
- Missile Defense Agency
- Distributed Common Ground Systems
- Air Force Special Operations Command
- United States Transportation Command
- NAVAIR-F18/H53 Tomohawk/F35
- NAVSEA-Intelligence Warfare Community/AI
- SPAWAR-1 Network Enterprises
- CRANE-GXP Enron Mtg Branch
- F35 Program

Top 5 on CIO-CS



- IBCS with Northrop Grumman
- Department of Energy
- NASA
- Department of Interior
- Department of Health and Human Services
- Department of Commerce
- Northrop Grumman
- Lockheed Martin
- Raytheon

Top 10 on SEWP

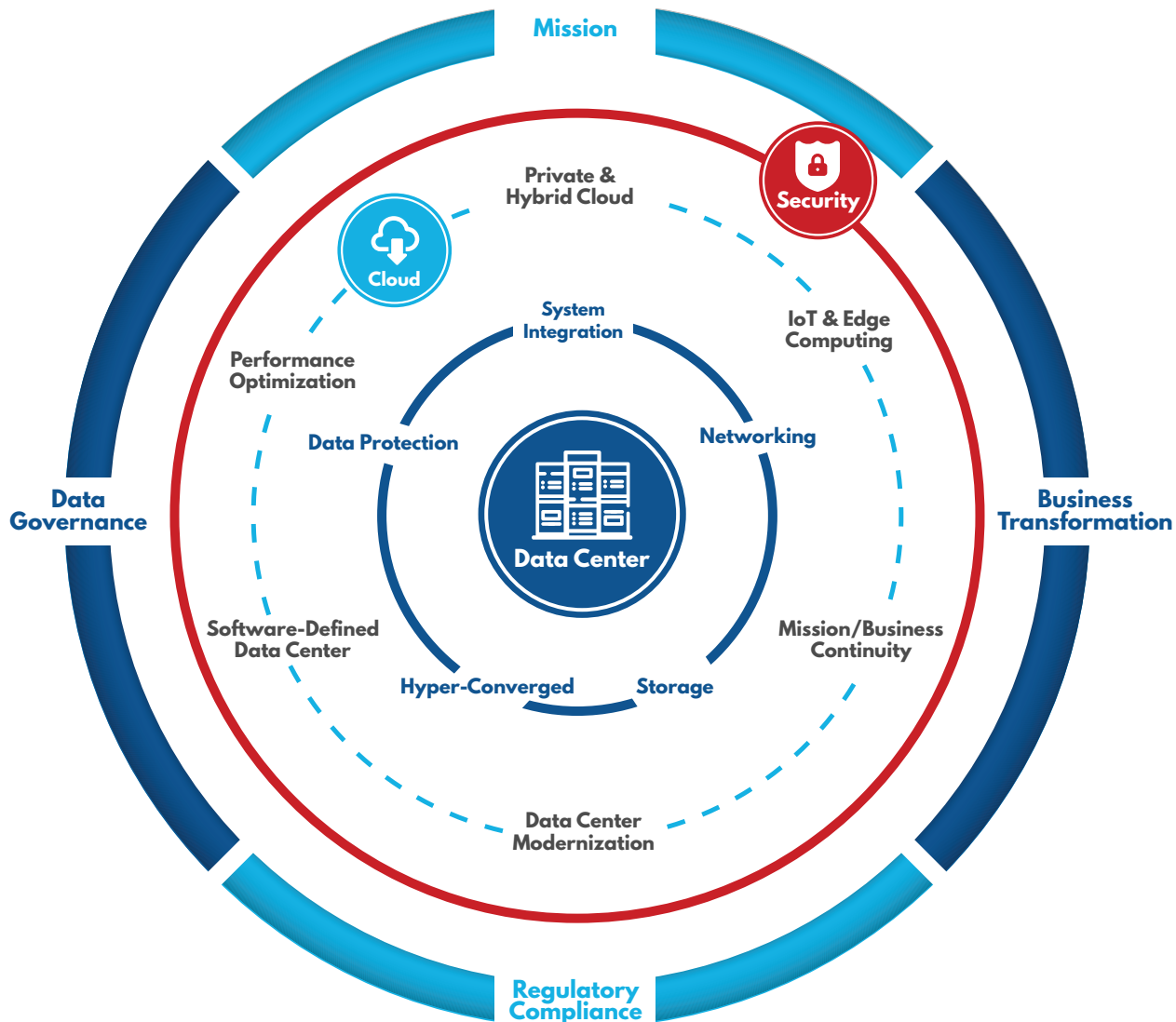


- Los Angeles County
- Stanislaus County Office of Education
- University of Nebraska Medical Center
- City of Greenville
- Texas A&M
- Ceres Unified School District
- Oklahoma State Government
- Millard Public Schools

NASPO



Transforming your data center is an ongoing process. It takes an elite team to navigate that journey. At Sterling, we have an elite team of Data Center Experts. They use our proven four-step process—assessment, design, implementation, and manage—to modernize and transform your environment.



AREAS OF EXPERTISE

Dell EMC

- Avamar
- Compellent
- Converged and Hyper-Converged Infrastructure
- Data Domain
- Data Protection
- ECS
- Isilon
- PowerEdge
- RecoverPoint
- Unity
- VMAX
- VPLEX

- VxRack Systems SDDC and FLEX
- VxRail Appliance
- XtremIO

VMware

- Cloud on AWS
- Cloud on AWS GovCloud
- Cloud Foundation
- Cloud Management and Automation
- Data Center Virtualization
- Digital Business Transformation
- Network Virtualization
- vSAN

Cisco Network Professionals

- Collaboration
- Design
- Meraki
- Security Professionals
- Unified Communications
- Wireless

HPE

- Advanced Server Solutions Architects
- Data Center Network Architect
- HPE FlexNetwork Solutions



Assessment

- Data Center Operations
- Data Protection
- Disaster Recovery
- Security
- Application Performance
- Network
- Vulnerability
- Cloud Readiness



Design

- Data Center Modernization Planning
- Data Center Capacity Planning
- Security Architecture Planning
- Infrastructure Migration Planning
- Workload Optimization/Migration
- Cloud Application Planning
- Data Center Resiliency Planning
- Technology Adoption Workshops
- End User Computing Roadmap
- Wireless and Mobility Roadmap



Implementation

- Data Center Refresh
- Data Protection
- Automation and Orchestration
- Workload Optimization/Migration
- Hybrid Cloud
- Network and Firewall Solutions
- End User Computing
- Wireless and Mobility



Manage

- Staff Augmentation
- Consulting
- Program Management
- Project Management

- Proliant Server Solutions
- Storage Solutions Architect

Aruba Switching Engineer

Brocade Network Engineer

Citrix

- Networking
- Xen Server

F5 Networks

- Administration
- Solutions Design

Fortinet Network Security Expert

Juniper Networks

Microsoft

- Architect
- Azure
- Cloud Platform
- Developer
- Exchange
- Hyper-V
- Identity Manager
- Office 365
- PowerBI
- Sharepoint
- SQL Server

Microsoft SQL

- Database Administration
- Database Development

SolarWinds

SonicWall

- Security Administrator
- Security Professional

Splunk

Product Agnostic Assessments



STERLING
Turning *What If...* into Reality.

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