



Capabilities Statement

Overview

Galls is the largest provider of public safety equipment and apparel for over 50 years. Galls employs more than 1,500 professionals who look for ways to stretch your dollars and understand your unique public safety needs. We have resources that can help you meet the demands for your large program.

We have multiple warehouse locations including CA, Kansas, and our headquarters warehouse in Lexington KY with more than \$100 million in inventory. We have a full-service embroidery, production, kitting and assembly facilities at these locations.

Galls produces multiple catalogs with a circulation of more than 8 million annually. While our catalog provides an extensive list of products, we also have access to more than 500 manufacturers with specific equipment for special missions. If your mission requires special items not found in our catalogs or on-line, please contact us.

Galls LLC
1340 Russell Cave Road
Lexington, KY 40505
(859) 800-1038
FEIN: 20-3545989
DUN: 04-259-8482
CAGE: 48849
NAICS: 315999 and 453998 (primary among others)

www.galls.com
www.gallsgovops.com



Services / Logistics

Galls has an established reputation for providing a full range of logistics support services from procurement options through life-cycle support to military, law enforcement and disaster response customers. Our warehousing services include:

- **Positioning** - Utilizing Galls on-site warehouse space to store items until immediately prior to you requiring them enables you to either request the entire shipment at once, or to receive either individual or groups of end items as they are required. And we can be ready to expedite your order upon request.
- **Palletization** - Complete palletization services are available to include the use of industrial packaging standards, custom container designs, and Mil-Spec packaging.
- **Multiple Kit Assembly Areas** - Through the use of Blanket Purchase Agreements and other long-term contracts, we provide customer support throughout the entire life cycle of end items and/or the operational need for the items.
- **Procurement Services** - Galls serves as the customer's purchasing department. This process guarantees that the customer gets the best price, every time, because they take advantage of Galls access to, and experience with, thousands of suppliers world-wide. We provide true "One-Stop Shopping" in that the customer can obtain thousands of different items via a single contract.
- **Transportation Management Services** - No matter what the shipment size or mode of transportation, we do it all...package, LTL, truckload, rail, ocean or air.
- **Value Added Services**
 - Kitting + Packaging
 - Sub-assembly
 - Labeling
 - Sorting
 - Quality Inspections
 - Other Custom Services (if you can dream it, we can find a way to do it)

Facilities

Our custom solutions process begins with superior facilities. Our facilities feature card-controlled access, electronic surveillance, as well as passive and active alarm systems to maintain a government facility clearance status. The facility also includes several hundred thousand square feet of flexible storage space.

Our logistics staff provides rapid response, advanced distribution, material management, total asset in-transit visibility and reliable information for each of our customers.



Galls Acquisitions

- Founded in 1967
- Purchased by ARAMARK (1995)
- Acquired Long Beach Uniform (2002)
- Launched first custom website (2004)
- Purchased by CI Capital Investment Group (2011)
- Acquired Quartermaster Uniforms (2012)
- Acquired Roy Tailors of Cincinnati/Columbus, OH (2013)
- Acquired Best Uniforms (2014)
- Acquired Blumenthal Uniforms (2014)
- Acquired Lone Star Uniforms (2014)
- Acquired AK Uniforms & Equipment Co. (2015)
- Acquired Sterling's Public Safety Inc. (2015)
- Acquired A.M.E.'S Uniforms (2015)
- Acquired U.S. Calvary (2016)
- Acquired Apparel Sewn Right (ASR) (2016)
- Acquired Alamar Uniforms (2016)
- Acquired Rosen's Uniforms (2016)
- Acquired Azar's Uniforms (2016)
- Acquired Neve's Uniforms (2016)
- Acquired Uniforms Unlimited (2016)
- Acquired Arslan Uniforms (2017)
- Acquired Patriot Outfitters, LLC (2017)
- Acquired Carpenter Uniforms (2017)
- Acquired Carpenter Uniforms and Promotional Products (2017)
- Acquired Red the Uniform Tailor (2017)
- Purchased by Charlesbank Capital Partners, LLC (2018)
- Acquired KEEPRS, Inc. (2018)
- Acquired Miller Uniforms and Emblems, Inc. (2018)
- Cruse Uniforms & Equipment, Inc. (2018)
- Lark Uniforms (2018)
- Acquired Samzie's Uniforms (2018)
- Acquired Universal Uniforms (2019)
- Acquired Keystone Uniforms and On Guard Apparel (2019)



Products

We carry products from over 520 manufacturers and also produce products in 16 categories using four of our own private labels (Galls, Law Pro, Duty Pro, and Dynamed).

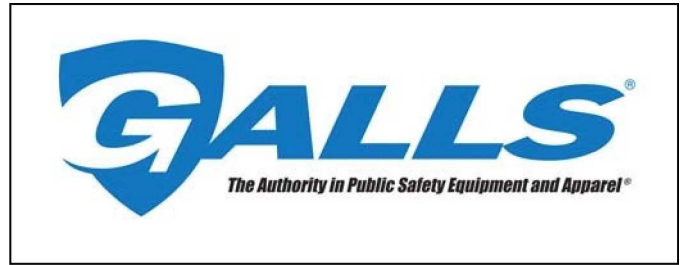
National brands represented in our offering include (not limited to):



Product Categories

We can sell products individually or offer kits to assist in the delivery to your end user in the following categories:

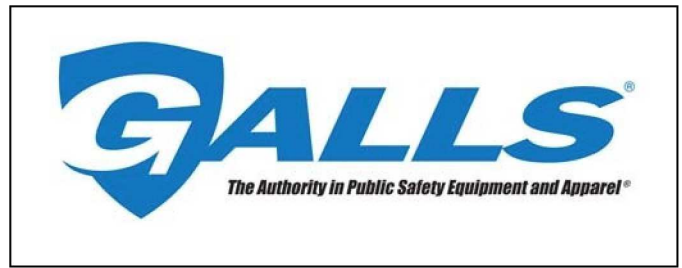
- Apparel & Uniforms
- Fire Rescue
- Footwear
- Law & Security Equipment
- Medical
- Tools & Equipment
- Traffic Safety
- Bike Patrol
- Custom Badges
- Duty Gear and Holsters
- Military Clothing and Equipment
- Vehicle Equipment



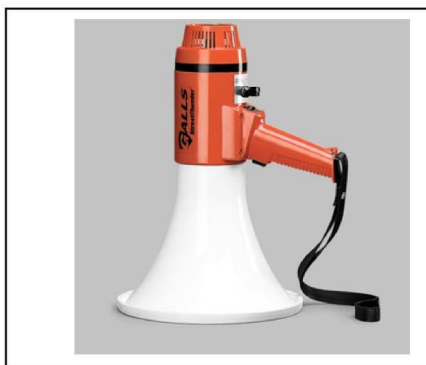
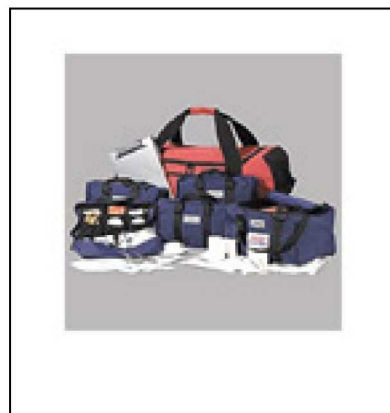
Kit Examples:
Riot Gear, Law Enforcement Equipment and Supplies



Kit Examples:
Apparel and Uniforms
Command supplies



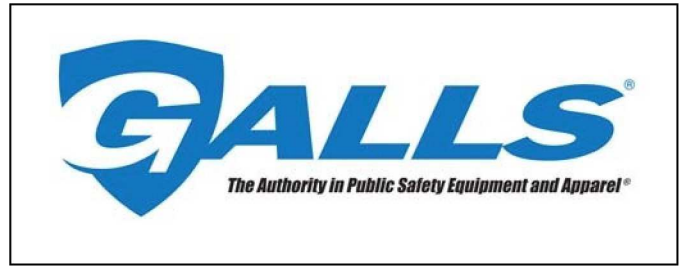
Kit Examples:
Traffic Safety and Incident
Command supplies



Kit Examples:

Bike Patrol

Command supplies



Kit Examples:
Vehicle Equipment/Graphics
Command supplies





We look forward to working with you in the future and appreciate your reaching out to work with Galls, LLC.

We look forward to hearing from you.

Kindest Regards,

Bud Wilder

Military/US Embassy Sales Executive

Galls, LLC

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wilder-earl@galls.com

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GALLS GSA CONTRACT#: **GS-07F-0157M**

PATRIOT OUTFITTERS GSA CONTRACT#: **GS-07F-9679S**

Matt Rose

Sales Manager

1340 Russell Cave Road

Lexington, KY 40505

Phone: 859-800-1316

Shelton-chantelle@galls.com