



Michael C. Paul
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Mike Paul is Vice President, Logistics Services for SupplyCore. In this role, his responsibilities include oversight of global logistics and distribution, warehousing, customer correspondence, subcontracting, supplier development, pricing, and inventory management. Additionally, he manages the business development department team for all U.S. and international efforts, while providing most of the direct support for partnership and projects in the Middle East, Africa and Central Asia regions.

Prior to this position, Mr. Paul spent four months as the Vice President of Operations and Logistics Services and over three years as Vice President of New Business at SupplyCore Middle East, now Arwadh Trading. Arwadh Trading, the Saudi-based sister company of SupplyCore, supports several U.S. Department of Defense contracts on behalf of SupplyCore within the CENTCOM region, performs extensive Saudi Government

contracting work, and sells, installs and services equipment from numerous U.S. manufacturers in the power, oil/gas, waste water and beverage sectors. Mr. Paul was vital to the establishment of many of Arwadh's exclusive original equipment manufacturer (OEM) relationships, the Arwadh business strategy and their rebranding in 2011.

Raised in Seattle, WA, the son of a retired FAA division manager and U.S. Air Force Viet Nam Veteran, Mr. Paul came to SupplyCore with the ambition of assisting the U.S. Government in their efficiency efforts. His career began in the construction industry, where he worked for companies across the U.S. managing everything from small residential and commercial construction projects, to large highway reconstructions and Army base infrastructure developments. Additionally, he spent the first three years of his career in the environmental investigation and remediation business. During college, Mr. Paul spent two summers working at the U.S. Embassy in Brussels, Belgium, and processing visits and transfers for EU, NATO, and U.S. Military and Government officials. Immediately prior to joining SupplyCore, Mr. Paul was a sales engineer for Hard Dollar, a heavy construction software company. Using his experience in the construction industry, he sold and implemented estimating and project management software solutions to both small and large (Fortune 100) companies.

Earning a Bachelor's degree in Civil Engineer from the University of Arizona in 1994 and a Master's degree in Business Administration from Averett College in 2000, Mr. Paul has taken on many career challenges with great success. Married with two young children, he spends much of his free time taking care of his family and volunteering for numerous local civic organizations.

MEMBERSHIPS

- Association of the United States Army (AUSA)
- National Defense Industry Association (NDIA)
- Rockford Mayor's Civic Design Advisory Group, Past Chairman
- Natural Land Institute, Board Member
- Society of Petroleum Engineers, Member
- American Society of Civil Engineers, Member
- Rockford City Market, Past Advisor
- Habitat for Humanity, Volunteer Coordinator (2009)